

## Associate

### Company Description

The Yuba Group LLC is a municipal advisory firm which provides independent, objective analysis and advice to colleges, universities and other not-for-profit institutions. Yuba provides customized consulting and analytical services to our clients in the areas of financial and capital planning, management of capital markets activity, derivatives, and other financial products. For the benefit of our clients, our team works to develop collaborative relationships with various market participants including investment banks, commercial banks, investors, and rating agencies.

### Job Description

While the ultimate title of the position will reflect the candidate's experience and skills, this is a full-time position for an Associate to assist the firm's senior professionals. We would consider a Vice President-level position for an individual with strong technical skills and focus. We are seeking a highly motivated individual with an existing relevant skill set and experience who can "hit the ground running." The individual should enjoy working at a small firm and have strong analytical and technical skills. The role will include:

- Creating and utilizing complex Excel models related to debt, swaps and financial ratios;
- Maintaining proprietary firm databases, including financial statement analysis;
- Using database information to generate financial forecasts;
- Interacting with colleagues and clients to analyze and present quantitative information, possible implications of various decisions, and recommended approaches;
- Preparing presentation materials and memoranda describing market conditions and opportunities, including various financing options with pros/cons/risks/opportunities;
- Monitoring relevant capital market activity, both in the primary and secondary markets;
- Developing insightful and visually interesting graphs and tables that summarize information and data in a clear and organized manner;
- Researching and organizing financial and credit information;
- Assisting in the maintenance and development of our client-specific web portal which provides market data and financial information; and
- Reviewing other analyses and materials prepared by colleagues, clients and third parties for accuracy and consistency.

### Desired Experience and Skills

Candidates should demonstrate some or all of the following skills and experience:

- Municipal bond structuring including ability to model debt portfolios and transactions in DBC software;
- Understanding of not-for-profit and governmental financial statements and ratios
- Demonstrated experience with financial modeling and quantitative analysis;
- Well-developed Excel skills;

- Ability to utilize Bloomberg and other data providers to gather interest rate, debt transaction and other capital markets information;
- Prior experience at an investment bank, buy-side asset management firm, municipal advisor other full-time experience directly relevant to the work of our firm;
- Strong work ethic, attention to detail and a genuine interest in working with higher education and/or health care and not-for-profit institutions;
- Ability to work well in an intimate, collaborative environment focused on client relationships; and
- Demonstrated success in prior roles, especially roles involving capital markets.

Minimum Qualifications:

- BA or BS with extensive coursework in finance, economics and/or business required;
- Prior full-time work experience in the capital markets and knowledge of fundamental financial concepts
- Desire to work with higher education and not-for-profit institutions

For additional information about The Yuba Group, please visit our website at [www.yubagroup.com](http://www.yubagroup.com).

Please submit a cover letter and resume to [recruiting@yubagroup.com](mailto:recruiting@yubagroup.com).

Position is Full-time/Permanent and expected to be hybrid in-office schedule with three days in the New York midtown office. Travel expected to be 0 to 2 days per month.

Compensation is based on experience but expected to reflect a base salary of between \$120,000 and \$170,000 with a discretionary bonus and comprehensive other benefits.