**Corporate Banking Portfolio Manager-180016766**

 At U.S. Bank, we're passionate about helping customers and the communities where we live and work. The fifth-largest bank in the United States, we’re one of the country's most respected, innovative and successful financial institutions. U.S. Bank is an equal opportunity employer committed to creating a diverse workforce. We consider all qualified applicants without regard to race, religion, color, sex, national origin, age, sexual orientation, gender identity, disability or veteran status, among other factors.

**Responsibilities include:**

Underwriting all types of credit account exposure, managing an assigned credit portfolio, successfully closing new business relationships and expanding existing relationships, managing credit risk and responding to prospect or customer credit questions and making independent calls on assigned portfolio of relationships. Secondarily, provides customer service, participates in joint sales calls with Relationship Manager(s) and identifies cross-sell opportunities.

**Some essential functions include:**

* Accountable for credit relationships with nonprofit entities within assigned portfolio. Managing a portfolio of direct and syndicated complex credits to corporate banking customers with cash and investments over $250 million and commercial banking customers with total credit exposure of at least $25 million.   Sectors covered include Higher Education (Public and Private), Independent Schools, Cultural institutions, Social Service entities and Religious organizations.
* Manages an assigned credit portfolio, (activities include analysis and underwriting, complex projection scenarios, acquisition analysis, credit request preparation and presentation to senior credit approval levels, portfolio monitoring and tracking for covenant and policy compliance, documentation negotiation with legal counsel) and maintains acceptable credit quality standards.
* Responsible for producing credit display packages which are complete, thorough and adhere to business line and U.S. Bancorp standards, including WAM's, full SCD's, and preflights, often under very tight time frames typical for corporate banking clients.

**Qualifications:**

*Basic Qualifications*   
- Bachelor’s or Master’s Degree   
- Ten or more years of Commercial or Corporate Banking Experience   
  
*Preferred Skills*   
- Extensive knowledge of commercial lending policy, all applicable laws and regulations, credit quality standards, company and business line policies and procedures.   
- Strong analytical and problem solving skills.   
- Extensive knowledge of credit products and strong relationship management and business development abilities, in order to capitalize on all opportunities to cross-sell the bank’s products.   
- Ability to work effectively with individuals and groups across the company to manage customer relationships.   
- Well-developed written communication and verbal presentation skills.

Job Portfolio / Asset Management Primary Location New York-NY-New York

Shift 1st – Daytime Other Locations Missouri-MO-Saint Louis

Travel Yes, 5 % of the Time Average Hours Per Week 40

**To Apply**: Go to [www.usbank.com/careers](http://www.usbank.com/careers)

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