Government Banking Portfolio Manager-180002758

U.S. Bank

Description

Responsible for the active management of a portfolio of exposure to Municipal and Government Clients. Supports relationship managers in providing timely and creative responses to customer and prospect credit needs. Partners within and outside the division to retain and expand existing relationships and win new ones. Provides specialized support in credit transaction structuring since much of the financing extended will be tax-exempt in nature.

Responsibilities include:
- Underwriting municipal and governmental entities credit exposure
- Managing assigned credit portfolio
- Monitoring credit risk within that portfolio, to include
• Timely preparation of annual reviews
• Periodic monitoring of covenant compliance
• Timely spreading and review of financial statements upon receipt
• Identifying industry trends that create risk for the bank or for the customer
• Documenting credit actions and timely preparation of credit write-ups;
• Addressing policy and documentation exceptions.
- Generation of term sheets and negotiation of loan/ credit transaction documents;
- Responding to prospect or customer credit questions
- Conducting pricing analysis for credit risk incurred to help maintain the bank’s profitability return objectives
- May participate in sales and relationship review activity and identify cross-sell opportunities.

Qualifications

Basic Qualifications
- Bachelor’s Degree or equivalent work experience
- Ten or more years of corporate banking experience, ideally with financial analysis and credit underwriting in commercial or public finance

Preferred Qualifications
- Experience underwriting in the municipal, state & local government, school district, transportation and water & sewer sector sectors
- Knowledge of governmental accounting
- Experience with structuring & negotiating tax-exempt credit transactions

Job Portfolio / Asset Management

Primary LocationOhio-OH-Cincinnati-425 Walnut St

Other Locations Ohio-OH-Cleveland, Ohio-OH-Columbus

Organization CCB PORTFOLIO MGMT/CREDIT SUPP-59990004141

Schedule Full-time

Shift 1st - Daytime

Travel Yes, 5 % of the Time

Refer a friend

Recruiter Julie S Silver

Posted Salary Grade 16

Average Hours Per Week 40

*Please send resume and cover letter to Julie Silver at Julie.Silver1@usbank.com.*