

# **GOLDMAN SACHS, INVESTMENT MANAGEMENT DIVISION, PRIVATE WEALTH MANAGEMENT, MUNICIPAL CREDIT, VICE PRESIDENT**

## **JOB SUMMARY & RESPONSIBILITIES**

### **YOUR IMPACT**

Are you a strategic thinker with a strong work ethic and a background in municipal securities? The team is seeking a Vice President who has the ability to thrive in a fast paced environment where attention to detail, strong communication skills, and passion for working with others are essential to maintaining and enhancing our business.

### **OUR IMPACT**

Private Wealth Management (PWM) secures, develops and manages relationships with high net worth individuals, their families, family offices and foundations. PWM assists clients with building and preserving their financial wealth by creating and implementing long-term asset allocation within the context of each client's particular risk tolerance, and by providing access to innovative investment ideas and opportunities. PWM professionals develop customized investment strategies and offer a full array of wealth management products and services, including private banking and trust company services.

Within PWM, the Municipal Credit Team provides fundamental credit analysis and risk oversight for separately managed account clients through PWM Centrally Managed Municipals (CMM), PWM Desktop Advisory and Ayco Asset Management (AAM) business lines. We are seeking an individual who can work in a high energy environment on a team that interfaces with Portfolio Managers and Sales Traders to manage advisory and brokerage municipal securities accounts for high net worth families.

The PWM Municipal Credit Team is looking for a detail-oriented and hard-working individual able to work in a fast paced trading desk environment with a minimum 5 years of experience in municipal fixed income, in addition to strong analytical, technical, inter-personal and presentation skills.

### **HOW YOU WILL FULFILL YOUR POTENTIAL**

- Perform credit reviews of municipal bonds issued by entities from around the country
- Review (daily) posted Material Event Notices (MEN) regarding municipal securities
- Identify MENs impacting client holdings and initiating work-flows to inform clients
- Aggregate financial information on municipal issuers from Bloomberg data and audited financial statements
- Maintain a database of reviewed municipal securities
- Assist in preparation of client presentations marketing materials and risk reports
- Train new portfolio managers and traders on municipal credit topics
- Attend client and prospect meetings as a municipal credit expert

## **QUALIFICATIONS**

### **SKILLS & EXPERIENCE WE'RE LOOKING FOR**

- Bachelor's Degree required
- A minimum of 5 years experience in municipal fixed income
- Ability to excel in a fast-paced, transaction-oriented environment
- Detailed-oriented and able to multi-task
- Ability to read complex documentation quickly and efficiently
- Excellent organizational, interpersonal, and communication skills
- Ability to interact and build relationship with people of varied backgrounds, personalities, and levels of seniority
- Familiarity with accounting standards, beneficial if some familiarity with Governmental Accounting (GASB)
- Proficiency in Microsoft Excel and PowerPoint required
- Series 7,52, and 66 required (must be obtained within three months of employment)

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In order to apply to this position directly, please submit resume to the link listed below:

<https://uscareers-goldmansachs.icims.com/jobs/38414/imd%2c-pwm%2c-municipal-credit-team%2c-vice-president/job?hub=7&mobile=false&width=760&height=500&bga=true&needsRedirect=false&jan1offset=-300&jun1offset=-240>

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