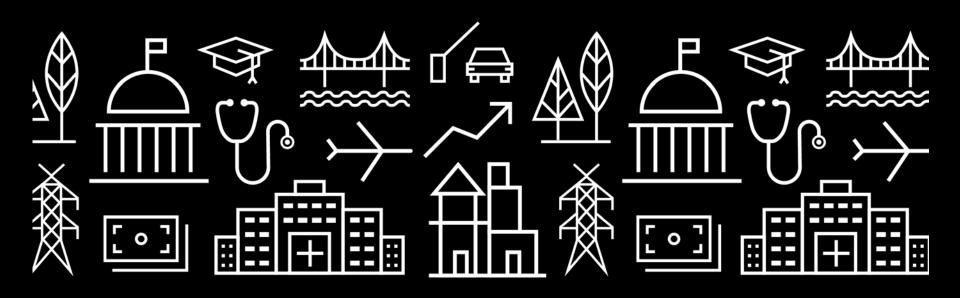
Timothy Little, Associate Director U.S. Public Finance

U.S. Demographic Change, Ratings, and Interstate Tax Migration

January 11, 2019

Municipal Analysts Group of New York - New York, NY





S&P Global: U.S. State Ratings Methodology Demographic Rating Factors and Scored Metrics

- Demographic factors
 - Age dependency ratio
 - Population growth compared to U.S.
- Economic diversity
 - Employment concentration compared to U.S.
 - GSP growth compared to U.S.
- Pension analysis affected by demographics
 - Active/inactive retirement system employees ratio
 - Assumptions of growth in the state work force
- Structurally budget balance
 - Ability to generate revenues
 - Public education, transportation, and healthcare costs

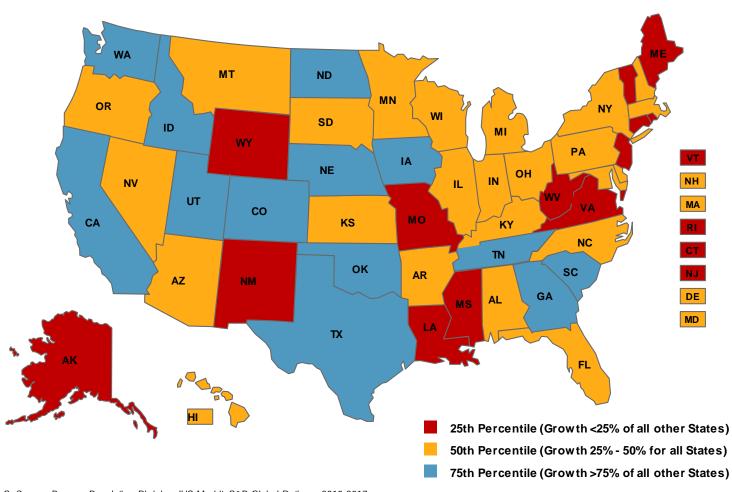
For U.S. State Credit Quality, Age Matters

Life Cycle Decision Points



- Age cohorts affect state revenue and expenditure policy
- Childhood and Early Adulthood
- Prime Working Age
- Retirement

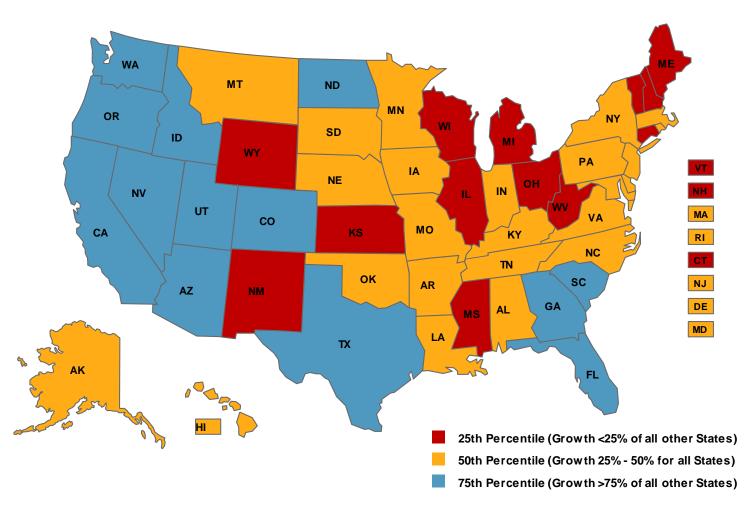
Economic Output Gains Most Visible in West and Sunbelt States



Source: U.S. Census Bureau, Population Division; IHS Markit; S&P Global Ratings; 2010-2017 GSP US\$ 2009, SAAR



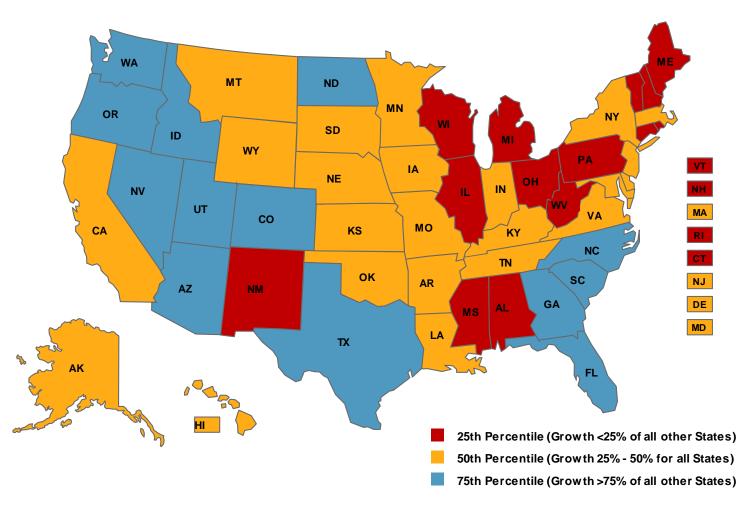
Prime Working Age Adults are Growing Along with State Economies



Source: U.S. Census Bureau, Population Division; IHS Markit; S&P Global Ratings; 2010-2017



U.S. Population Growth is Concentrated among West and Sunbelt States



Source: U.S. Census Bureau, Population Division; IHS Markit; S&P Global Ratings; 2010-2017



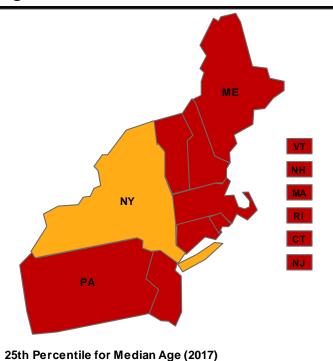
Notably, the same demographic headwinds primarily the aging population—that pressure state pension systems and Medicaid budgets are also integral to our outlook for slower economic growth rates ahead.

S&P Global Ratings: "U.S. State Sector 2019 Outlook: Caution - Slower Speeds Ahead"



An Aging Population is Affecting Northeast Credit Quality

Regional Focus: Northeast States



State	Current S&P Global Rating	Median Age
Connecticut	Α	40.9
Maine	AA	44.7
Massachusetts	AA	39.5
New Hampshire	AA	43.1
New Jersey	A-	39.8
New York	AA+	38.7
Pennsylvania	A+	40.7
Rhode Island	AA	39.9
Vermont	AA+	42.9

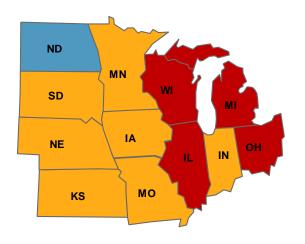
Source: U.S. Census Bureau, Population Division; S&P Global Ratings

25-75th Percentile for Median Age (2017) 75th Percentile for Median Age (2017)



Midwest State Credit Quality Likely To Muddle Through Demographic Changes

Regional Focus Map: Midwest States



State	Rating		
Illinois	BBB-		
Indiana	AAA		
Iowa	AAA		
Kansas	AA-		
Michigan	AA		
Minnesota	AAA		
Missouri	AAA		
Nebraska	AAA		
North Dakota	AA+		
Ohio	AA+		
South Dakota	AAA		
Wisconsin	AA		

Current S&P Global

25th Percentile for Population Growth Nationally

25-75th Percentile for Population Growth Nationally

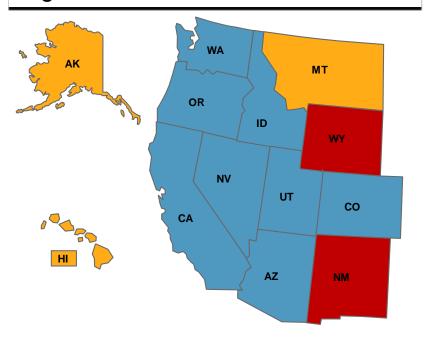
75th Percentile for Population Growth Nationally

Source: U.S. Census Bureau, Population Division; IHS Markit; S&P Global Ratings Data Note: Reflects 2010 to 2017 State Population Growth



Prime Working Age Adults are Moving West, Improving Economic Conditions

Regional Focus: Western States



25th Percentile for Prime Working Age Adult Growth Nationally

25-75th Percentile for Prime Working Age Adult Growth Nationally

75th Percentile for Prime Working Age Adult Growth Nationally

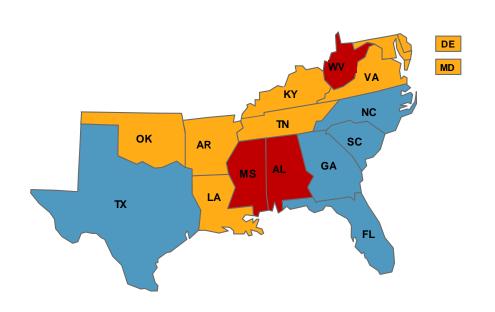
State	Current S&P Global Rating	
Alaska	AA	
Arizona	AA	
California	AA-	
Colorado	AA	
Hawaii	AA+	
Idaho	AA+	
Montana	AA	
Nevada	AA	
New Mexico	AA	
Oregon	AA+	
Utah	AAA	
Washington	AA+	
Wyoming	AA+	

Source: U.S. Census Bureau, Population Division; S&P Global Ratings Data Note: Reflects 2010 to 2017 Prime Working Age Adult Growth



Southeast Atlantic States Have Very Strong Credit Quality and Growing Populations

Regional Focus Map: Western States



25th Percentile for Population Growth Nationally

25-75th Percentile for Population Growth Nationally

75th Percentile for Population Growth Nationally

Source: U.S. Census Bureau, Population Division; IHS Markit; S&P Global Ratings Data Note: Reflects 2010 to 2017 State Population Growth

State	Current S&P Global Rating		
Alabama	AA		
Arkansas	AA		
Delaware	AAA		
Florida	AAA		
Georgia	AAA		
Kentucky	Α		
Louisiana	AA-		
Maryland	AAA		
Mississippi	AA		
North Carolina	AAA		
Oklahoma	AA		
South Carolina	AA+		
Tennessee	AAA		
Texas	AAA		
Virginia	AAA		
West Virginia	AA-		



Case Studies: West Virginia and Kentucky

2010-2017 Demographic Changes

	Total Population Change	Real Gross State Product	Prime Working Age Pop.	Median Age (2017)	Age Dependency Ratio (2017)
Kentucky A/Stable	2.6%	7.1%	-3.7%	38.8	63.1
West Virginia AA-/Stable	-2.0%	3.4%	-8.2%	42.5	66.3
United States	5.5%	14.3%	1.1%	38.0	61.8

Source: U.S. Census Bureau, Population Division; IHS Markit; S&P Global Ratings; 2010-2017 GSP US\$ 2009, SAAR



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Thank you

Related commentaries

- U.S. State Ratings Methodology, published Oct. 17, 2016
- U.S. States are Showing their Age, published Sept. 25, 2018

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